



Ghislain Nicolle, International Business Partners

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Areas of Expertise

- General Management
- Business Operations
- Business Finance
- Sales Management
- Account Management
- Product Management
- IT & Telecommunications
- Information Management
- Customer Relationship Management
- Project Management
- People Development
- Business Processes
- Business Excellence

Our Value Proposition

We provide, on a global basis senior General Management Executives on short-term consultancy, medium term interim management, or long term business development.

Biography

Ghislain is a partner of International Business Partners providing, on a global basis senior general management executives on a short-term consultancy, medium-term interim management, or long-term business development basis.

Ghislain has more than 20 years of experience in the International Telecommunications and IT industries, and a broad professional experience in the areas of general management, sales, finance, marketing, project and engineering management.

He joined SITA in 1989, initially as a project manager to develop and improve air-ground communications for the World's leading airlines. After holding several management positions in engineering, marketing, sales and finance, he finally became the Head of SITA SC business operations with key responsibilities for sales, revenue, margin, and customer satisfaction on a worldwide basis.

Prior to joining SITA, Ghislain was consultant for Arthur Andersen in Paris, where he notably took charge of the project office management for the French stock exchange interconnection project (RELIT).

A French national currently based in Switzerland, Ghislain holds a graduate engineering degree in IT & Telecommunications and several professional training certificates covering his wide skills set.